

TAX SALE TIMES



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FROM THE TOP

TSR is gearing up for the summer tax sale season. Opportunities are abundant during the summer months, even though some consider it the slow season. States such as Iowa, Kentucky, Mississippi, and Missouri are all scheduled to have upcoming tax lien sales.

There are also redeemable deed states such as Georgia and Texas that hold sales every month. California and Michigan also hold sporadic deed sales and many of them are online.

We would like to encourage you to use TSR's nationwide website capabilities. These include the Nationwide Calendar, Nationwide Lists, and Nationwide Custom Search pages. You will be able to keep track of all upcoming tax sales throughout the summer months. Plan your summer vacation around your busy investing schedule by using the Nationwide Calendar. Or search for all upcoming tax sales that fit your investing criteria by using the Nationwide Custom Search.

If you do not find a list you are looking for, please contact us with your request at support@taxsaleresources.com. We will do our very best to provide you with the products and services you need for successful tax sale investing.

Good luck with all your investment ventures!

Best regards,

Brian Seidensticker

WHAT'S NEW AT TSR?

- Environmental Data is now available NATIONWIDE!
- Flood Zone Data is now available!

For more information, please contact us at support@taxsaleresources.com

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CHECK OUT THESE STATES



KENTUCKY

- Kentucky is a tax lien state.
- Tax sales in this state typically take place between July and September.
- The redemption period is one year.
- The maximum rate of return is 12%.
- The lien holder can pay subsequent taxes that will also receive 12% interest per annum.
- TSR will be producing lists for Kentucky six weeks before the official sale date that is posted by the Department of Revenue.

IOWA

- Iowa is a tax lien state.
- All tax sales in this state are held on the same Monday in June.
- This state has the second highest interest rate of all tax lien states and the interest is not bid down at the tax sale.
- The redemption period is two years.
- The maximum rate of return is 24% which is earned at 2% per month.

- Iowa: June
- Kentucky: July-September
- Wyoming: July-September
- Mississippi: August
- Missouri: August



UPCOMING SALES

These states have sales coming up later this spring. For more information, please visit our website at www.taxsaleresources.com!

- Maryland: Finishes in June
- New Jersey: Busy season in June
- Florida (lien tax sales): Finishes in June
- Louisiana: Finishes in June

IOWA UPDATE

The tax sales in this state are fast approaching - 6/16! TSR will be producing lists starting this week, so be sure to check out the News & Updates page for all current information.

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INDUSTRY NEWS



As most investors know, the tax lien and tax deed industry is continually changing. It's also talked about repeatedly in newspapers across the country. TSR attempts to stay as connected as possible to these changes so that we can better assist investors with their needs. We have come across several very interesting articles this month. You will find articles concerning legislation, conferences, debates, and much more. If you find something we should be keying into, please do not hesitate to contact us with your suggestion(s). We would be happy to include the article(s) in an upcoming issue of the Tax Sale Times!

* Please click on the following links and note the sources.

[CLICK HERE](#)

- May 30, 2014
- Home tax liens to be filed

[CLICK HERE](#)

- May 30, 2014
- Madison County treasurer: St. Clair County has similar tax sale problems

[CLICK HERE](#)

- May 29, 2014
- Judge dismisses tax sale complaints

[CLICK HERE](#)

- May 28, 2014
- Wayne County adds June auction to massive tax foreclosed property sale noted by Detroit Blight Removal Task Force

[CLICK HERE](#)

- May 13, 2014
- Pioneer Technology Group Announces New County Tax Deed Sale System, TaxSmart, is Now Live in Indian River County, FL

[CLICK HERE](#)

- May 12, 2014
- Former New York Tax Liens Investment Company Executive Pleads Guilty for Role in Bid Rigging Scheme at Municipal Tax Lien Auctions

[CLICK HERE](#)

- May 8, 2014
- Berlin's tax sales program proves to be effective

[CLICK HERE](#)

- May 2, 2011
- Lawsuit claims Madison County officials failed to stop illegal tax sales

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NEWS FROM THE NATIONAL TAX LIEN ASSOCIATION

In an effort to make tax lien sales more attractive to investors, the State of Missouri requested, Brad Westover, Executive Director of the National Tax Lien Association to participate on a state task force. The task force met on April 21, 2014 to openly discuss issues relative to Missouri tax liens. One major hurdle expressed was the inability to cost effectively obtain clear and marketable title in the event of non-payment. Tax Title Services (NTLA members) presented their effective solution of noticing and obtaining marketable title without quiet title litigation.

Missouri County Collector's Association also invited the NTLA to present to all Missouri Tax Collectors on the benefits of tax lien sales and different methodologies utilized across the country. The 75-minute presentation discussed NTLA's current market research project of US Property Tax Collections and its positive public relations campaign on the positive contributions to America's Communities.

The Missouri State Tax Lien Task Force will continue to meet from time to time to continue to adopt tax lien policy which is beneficial to delinquent taxpayers, current taxpayers, government and the investor. For more information on Missouri and other activity please visit: www.theNTLA.com



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NTLA
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For More Information Visit www.theNTLA.com

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UPCOMING INDUSTRY EVENT

The 16th Annual Indiana Tax Sale Seminar is scheduled for August 1, 2014. The seminar will take place in Indianapolis and is a one day event. Many Indiana tax sale questions such as the following will be answered by key industry professionals:

- What has been the result of recent changes to the tax sale statutes?

- How do I prepare for the tax sale and what risks are involved with purchasing at a tax sale?
- What should I do once I have purchased a tax sale certificate?
- What is title insurance, and do I need a quiet title?

Some of the featured topics and speakers to be covered at the seminar include:

- Tax Sale Forecast and History and Evolution of Tax Sales in Indiana – William R. Richards
- Overview and Recent Changes to the Tax Sale Statute – Marc L. Griffin
- Tax Sales Case Law Update – Brian Hicks
- Anti-Trust Laws and Issues – Brian E. Dickerson

TSR was able to attend the Indiana Tax Sale Seminar last year and recommends it to those interested in Indiana tax sales. The information presented is very educational and well thought out. With recent changes in statutes across this state, it is important to practice thorough due diligence.

For more information and to register, please visit <http://www.indianataxsale.com/> or contact Billy Richards at billy_richards@att.net.

NEED HELP?

TSR's team is constantly gathering information and updating its tax sale database to ensure successful investing opportunities. If we do not have the county available or the specific information you are looking for, please contact us at support@taxsaleresources.com. It is our mission to bring investors the data they need for successful tax sale investing.

