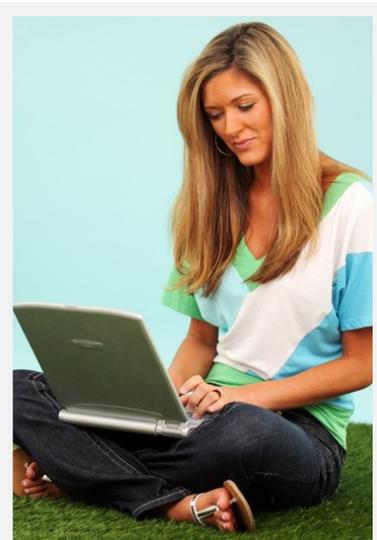


TAX SALE TIMES



DON'T FORGET

- Be sure to check out the tax sale Nationwide Calendar at: <http://www.taxsaleresources.com/state.aspx?calendar=1>
- Sign up for our weekly state updates and this newsletter at news@taxsaleresources.com



CHECK OUT THESE STATES



Alabama: AL has a three year redemption period at a rate of 12% per year. Most sales are held between April and June, so keep an eye out for upcoming sale dates!

http://www.taxsaleresources.com/Jurisdictionspage.aspx?state_id=1

Mississippi: Although the majority of MS tax sales happen in August, they do have several in April. TSR will include as many sales as possible as they are scheduled. Reminder—there are occasions where districts within Mississippi City hold separate sales. Therefore, you may notice two sales on the same date.

http://www.taxsaleresources.com/Jurisdictionspage.aspx?state_id=27

Nevada: This is a tax deed state with properties that go to sale after three years of delinquencies. There is not a redemption period following the sale. Watch the national sale calendar in March as we populate the deed sales for the first time.

http://www.taxsaleresources.com/Jurisdictionspage.aspx?state_id=31

Texas, Georgia, and Florida: TSR is populating the sale dates and producing data-appended tax deed lists for all counties within these states. We aim to schedule sales 4-6 weeks in advance and produce lists 3-4 weeks before the sale. Check out the individual sale calendars around the first of every month for the following months' sales and opportunities.

Up Next: Stay tuned for Louisiana, Florida, Maryland, New Jersey, Arkansas, California, Idaho, Maryland, Michigan, and Utah just to name a few. It will be a very busy spring especially for investors that are interested in these states!

WHAT'S NEW AT TSR

Historical Tax Sale Data! TSR is now providing historical tax sale data in 29 states!

All historical tax sale lists are 50% off the original list price. We are also offering additional discounts for multiple list orders and entire state packages. Plus, for every order we will be giving complimentary sale dates that were scheduled for 2011 & 2012.

Please contact us directly at support@taxsaleresources.com to place your order.

Tax Sale Resources is revolutionizing the tax sale industry by making accurate tax sale information and premier resources easily accessible to investors and other tax sale industry professionals.

TSR Products



TSR has a variety of different products for the average investor to the institutional investor. Providing Nationwide coverage in all tax lien, deed, and redeemable deed states, TSR provides all of the data needed for efficient tax sale investing.

Tax Sale Data

- **As Received Tax Sale Lists:** These tax sale lists are received exactly as they are from the jurisdictions.

The As Received lists vary in format and data depending on what each jurisdiction provides. These are offered at no charge to all TSR customers.

- **Enhanced Tax Sale Lists:** These lists include due diligence information that enable customers who are looking to invest with a lower budget and make investment decisions based on basic property criteria. The pricing for the Enhanced lists varies between \$0.07-\$0.10 per parcel.
- **Premium Tax Sale Lists:** These lists include due diligence information that enable customers who are professional investors to make investment decisions based on complex investment criteria. The premium lists also include several additional features to view and manipulate data into several formats for importing (examples include custom software & printed hard copies). Pricing for Premium lists varies between \$0.10-\$0.15 per parcel.
- **Custom Lists:** TSR provides specialized custom lists and produces them for \$0.15 per property (orders must be at least \$25) plus a \$25 processing fee. If you have a list of previously purchased properties you would like to have data-appended information added to, please contact us. The only prerequisite is a list with working Parcel ID or APN numbers.
- **Pre-Filtered Lists:** Before ordering an entire premium list, as a Nationwide Access member, you can filter the list based on one specific parameter. This can help you narrow down your list and potentially save you money. To filter a list, visit any Purchase List area for a specific sale. If the list is already posted, it will allow you to choose a filtering mechanism based on the Amount of Lien, Use Codes (both County or Standard), Assessed Values, or other parameters. Pricing for filtered lists are \$0.15 per property (orders must be at least \$25) plus a \$10 processing fee.
- **Historical Tax Sale Data:** TSR is now providing historical tax sale data in 29 states. The pricing for these lists are 50% off of the original list price. We are also offering additional discounts for multiple list orders and entire state packages. Plus, for every order we will be giving complimentary sale dates that were scheduled for 2011 & 2012! For more information or to place your order please contact us directly at support@taxsaleresources.com.
- **Environmental Data:** TSR has developed an environmental hazard analysis that can be appended to every single property just like the data we currently provide. The environmental data is a combination of over 140 federal, state, local, and independent sources compiled into a single database. The algorithm looks at all sites surrounding a property and gives a weighted value to each list type based on its potential to impact the subject property. The potential impact uses factors such as distance, status (open or closed), and elevation difference to summarize it all into a single risk. The search radius is based on the lot size and the requirements of the scoring model. It searches out to 1/4 mile beyond the lot size, but sometimes further depending on the classification of the environmental list type. If desired, the results are returned and provided in XML format allowing you to map the surrounding sites in relation to the sight in question. For more information please contact us directly at support@taxsaleresources.com.

TSR Products Continued...

- **Platinum Data Package:** TSR's Platinum Data Package is the ultimate level of auction information and property data that is exclusively available to full state package customers. This level of service consists of three primary components; the data set (assessment data, environmental data, mortgage data, and liens & judgments), continued list updates, and sale results. The combination of these integral pieces of due diligence ensure you have all the information needed to maximize your return and minimize your costs.

Website Advertising

For industry professionals and businesses, we have developed different website advertising options. All banner ads have the option to run for 3 months, 6 months, or 12 months. Pricing varies between \$75-\$1,500 depending on the specific advertising option. Please contact us at marketing@taxsaleresources.com for more information!

- **Banner Advertising Options:** TSR offers several website advertising options which include:
 - * **Investment Tools Page:** One of the highest traffic pages on TSR's website. The required banner style is Leaderboard (728x90).
 - * **Comprehensive:** All pages on TSR's website. The required banner style is Wide Skyscraper (160x600).
 - * **Non-State Specific:** All pages on TSR's website not specific to a given state. This includes the TSR home page and the user profile page. The required banner style is Wide Skyscraper (160x600).
 - * **State Specific:** All pages on TSR's website that include information specific to a given state. The required banner style is Wide Skyscraper (160x600).
- **Banner Design Options:** Pricing varies between \$80-\$140 depending on the design.
 - * Static
 - * Automated
 - * Flash

Industry Tools



Please feel free to contact us at directory@taxsaleresources.com for further information or if you are interested in being listed in the Resource Directory.

We would like to share interesting information, news, and events going on throughout the tax sale industry. Please follow the link to each of the following and note the sources.

- U.S. Dept. of Justice to Conduct Antitrust Training at the National Tax Lien Association's Annual Conference-See more at: <http://www.ereleases.com/pr/dept-justice-conduct-antitrust-training-national-tax-lien-associations-annual-conference-101826#sthash.DNp7PLib.dpuf>
- Interesting legislation going on in Indiana: <http://posttrib.suntimes.com/news/lake/17616404-418/tax-sale-legislation-worries-lake-county-officials.html>
 - * In watching the bill, it's passed the house and headed to the Senate: <http://legiscan.com/IN/bill/HB1116/2013>

Need Help?

Our investment professionals are constantly gathering information and updating the database to ensure our investing activities are successful. If we do not have the county available or the specific information you are looking for, please let us know. We will research your request and add the information at no extra charge.

If you have any other questions, comments, concerns or suggestions regarding Tax Sale Resources, [contact us](#).

Member Submissions

This is a monthly newsletter for our members and industry professionals to share information concerning the tax sale industry as well as what is happening at TSR. We appreciate feedback!

We welcome your news submissions, comments, suggestions or helpful tips. Please email us at news@taxsaleresources.com with your thoughts and be sure to include where you are from!